



FOR IMMEDIATE RELEASE

**PKWARE® Announces Exclusive Channel Partnership
with HMS TECHNOLOGIES, INC.**

Milwaukee, WI (May 29, 2009) - [PKWARE](#), a leading provider of [enterprise data security software](#), today announced that the company has signed an exclusive channel partnership agreement with [HMS TECHNOLOGIES, INC.](#), a Service Disabled Veteran Owned Small Business (SDVOSB).

“PKWARE is proud to have HMS TECHNOLOGIES, INC., a premier SDVOSB, join our channel partner program,” said Dr. George Haddix, Chairman and CEO for PKWARE. “This alliance is another important step in our strategic plan for increasing the availability of our [data security](#) and [compression](#) products to federal agencies.”

[SecureZIP](#) by PKWARE helps government agencies meet privacy and compliance requirements (e.g., FIPS 140). In addition, effective policy management tools and data-centric design offer transparency and ease of use, while enabling appropriate organizational security controls. Information is available to authorized individuals, but is rendered useless to hackers or thieves. SecureZIP solutions provide comprehensive data protection across all major computing platforms.

[PKZIP](#) data compression products help reduce data transmission times and required storage requirements, offering efficient data exchange with a wide variety of systems, including mainframe, midrange, server, and desktop systems.

“HMS TECHNOLOGIES, INC. is proud to be one of the nation’s premier value-added resellers,” said Harry M. Siegel, President and CEO of the company. “We are a SDVOSB that has many exclusive relationships, including our recent partnership with PKWARE. This exclusivity allows agencies to sole source these valuable products in lieu of full and open competition. We look for the best of the best in products that can and will make a difference for the nation we serve. We believe PKWARE is one of those companies, and we look forward to providing a service that will deliver win-win solutions every time.”

About HMS TECHNOLOGIES

[HMS TECHNOLOGIES, INC.](#) (www.hmstech.com) is an award-winning, cutting-edge leader in the business of information technology solutions. Recognized as a leading SDVOSB IT prime contractor, HMS possesses the know-how and proven results for integrating technology, partners, and clients for the common goal of teamed successes in both the Federal Sector and Commercial environments. HMS is known for its quality service, responsiveness, speed to market, and the ability to sell hardware and software of choice to penetrate an organization and then radiate with service. The company, in 2008, moved to 68th on the Federal Government’s Top 100 GWAC contractors list and continues to stand on the principles of being recognized for its award-winning quality and value of their work. HMS was founded in 2003 and is headquartered in Martinsburg, WV.

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About PKWARE

[PKWARE, Inc.](http://www.pkware.com), (www.pkware.com) a market and technology leader providing data-centric, cross-platform security solutions, is the creator and continuing innovator of the ZIP standard. PKWARE's SecureZIP family of products are used by over 30, 000 distinct corporate entities to ensure the security and portability of data internally, as well as with partners, across all major platforms. Hundreds of global organizations in financial services, banking, retail, healthcare, government, and manufacturing use PKWARE products daily. PKWARE products provide unmatched scalability, ease of use and deployment, making them the most cost-effective means of securing data and complying with industry regulations. PKWARE, a privately held company, was founded in 1986 and is based in Milwaukee, WI with additional offices in New York and the United Kingdom.

PKWARE, SecureZIP, and PKZIP are registered trademarks of PKWARE, Inc. Trademarks of other companies mentioned appear for identification purposes only and are property of their respective companies.

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