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For Immediate Distribution

PKWARE Seals Partnership with KIS

MILWAUKEE, WI (February 24, 2011) – KIS, a professional services organization headquartered in Fremont, CA signed a partnership agreement with PKWARE, Inc. of Milwaukee, Wisconsin. PKWARE offers the world's only complete system for managing, moving, storing and securing data across the extended enterprise, both internally and externally and in virtual environments.

"KIS is focused on virtualization, and there's a lot of opportunity to add value by partnering with PKWARE," said John Marciano, Chief Operating Officer and Director of Sales at KIS. "The partnership provides our clients with a better way to [manage security risks](#) while simultaneously reducing operational costs and meeting [compliance requirements such as PCI DSS, HIPAA, HITECH Act, OMB M-06-16](#), and [FIPS 140](#)."

"We're extremely pleased to have KIS as a Premier Partner," said Jim Dougherty, Vice President of North American Channels for PKWARE. "KIS recognizes that virtual environments can pose a security risk and can now offer a superior solution to protecting this sensitive data. KIS is a highly respected integrator with authorizations from Cisco, Dell, Microsoft, Citrix, Novel and others, and we're proud to be their partner."

About KIS

KIS is a privately held network solutions firm headquartered in Fremont, CA. As a professional services organization, since 1988, KIS has served clients from major corporations, education, and government organizations to small and medium business customers. KIS provides strategic network design, network security, network management, integration, and support services. KIS is located online at www.kiscc.com.

About PKWARE, Inc.

The PKWARE Solution is the only complete global system for managing, moving, storing and securing data across the extended enterprise, both internally and externally, from mainframes to desktops. Used by more than 30,000 corporate entities and over 200 government agencies, PKWARE is the industry standard for portability, ensuring data security and cross-platform computing. The PKWARE Solution is used billions of times a day to manage cost risks associated with data security breaches while avoiding increased storage costs with data reduction of up to 95% while improving service delivery. PKWARE is a privately held company based in Milwaukee, WI with additional offices in New York, Dayton Ohio and the United Kingdom. To learn more about PKWARE, please visit www.pkware.com.

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