

PKWARE Announces Strategic Partnership with MicroTech: One Stop for Data Center Optimization

Milwaukee, WI (September, 2nd, 2011) – PKWARE, Inc. announced a strategic partnership with leading solutions provider MicroTech to speed access to data protection and management solutions critical to data centers throughout the government and across the globe.

PKWARE offers the only complete system for reducing, securing, moving and storing data across the extended enterprise for virtualization and into the cloud. MicroTech of Vienna, Virginia, is a technology and systems integrator that is an 8(a) Certified and Verified Service-Disabled Veteran-Owned Small Business (SDVOSB), as well as the No. 1 fastest growing solutions provider in the U.S., with 25000% revenue growth since its launch.

MicroTech provides Systems Integration, Technology Services, Product Solutions, Unified Communications & Collaboration, Cloud Computing, and Innovation & Integration to the public sector and Fortune 500 enterprises - managing more than half-a-million tech users daily.

Micro Tech clients include key civilian agencies like the Social Security Administration (SSA), General Services Administration (GSA), Dept. of Agriculture (USDA) and Federal Aviation Administration (FAA); DoD-related like the Defense Information Systems Agency (DISA), the Missile Defense Agency (MDA) and the Department of Veterans Affairs (VA); and service branches that include the U.S. Army, Navy, Air Force, and Coast Guard.

“By establishing a partnership with MicroTech, we will help further their efforts to increase productivity through innovation, generate success in data migration strategies and grow data consolidation projects that are driven by budget requirements,” said Jim Dougherty, Vice President of North American Channels for PKWARE. *“More than 30,000 global corporations and 200 government agencies worldwide rely on PKWARE. We look forward to expanding our mutual relationships and accelerating all growth opportunities.”*

Only PKWARE offers one solution that handles structured and unstructured data across the extended enterprise—regardless of varying platforms, applications and formats, in any mix of cloud, virtual, and physical systems. With interoperability at the file level and integration at the application level, PKWARE benefits are easily realized across all major computing platforms to enhance system integration initiatives.

“Our new relationship with PKWARE allows us to enhance and expand our capabilities and what we offer to our customers,” said Tony Jimenez, President & CEO of MicroTech. *“With MicroTech’s recent launch of the MicroKloud® product line of cloud computing solutions, PKWARE — the recognized industry standard for data reduction, security and file management — offers a complementary cloud solution with proven results that we know MicroKloud users will welcome and embrace.”*

About PKWARE

The PKWARE Solution is the only complete system for reducing, moving, storing and securing data across the extended enterprise, both internally and externally, from mainframes to servers to desktops and into the cloud. PKWARE is the industry standard for portability, ensuring data security and cross-platform computing. The PKWARE Solution is used billions of times a day to manage risks associated with data security breaches while avoiding increased storage costs with data reduction of up to 95% and improving service delivery. PKWARE is a privately-held company based in Milwaukee, WI with additional offices in New York, Ohio and the United Kingdom.

About MicroTech

MicroTech is a certified and verified Service-Disabled Veteran-Owned Small Business (SDVOSB) and a certified 8(a) Small Business, and delivers robust process-driven performance for mission success. MicroTech applies its regimented process, enterprise IT experience, and state-of-the-art engineering

solutions to integrate different technologies and create proven results that can respond to your strategic needs. MicroTech is a *Microsoft Gold Certified Partner, Cisco Gold Partner, HP Elite Partner, Symantec Managed Services Partner, Oracle Silver Partner, Autonomy Added Value Reseller, VMware Enterprise Partner, EMC Velocity Partner, Citrix Silver Solution Advisor, Adobe Solutions Partner, Dell Certified Partner, and IBM Business Partner*. MicroTech is the Hispanic Business Magazine No. 1 Fastest-Growing Hispanic-Owned Business (2009 & 2010); CRN Magazine No. 1 Fastest Growing Solutions Provider in the U.S., and the National "Public Sector Integrator of the Year," and on the Deloitte 2010 Tech Fast 500, the No. 1 Fastest Growing Private Company in the Washington DC Metro area. ISO 20000 and ISO 9001:2008 certified, CMMI Maturity Level 3 rated, and ITIL management qualified, MicroTech is headquartered just outside the Nation's Capital in Vienna, Virginia, with key offices in Richmond, Virginia; Greensboro, North Carolina; Huntsville, Alabama; Oklahoma City, Oklahoma, and Albuquerque, New Mexico. To learn more, visit www.MicroTech.net. Follow [MicroTechBUZZ](#) on Twitter.

Media Contact:

Susan Zaney, Sr. VP of Marketing and Product Management

Phone: +1 414-289-9788 x1161

Email: Susan.Zaney@pkware.com

©2011 PKWARE, Inc. All rights reserved. PKWARE, PKZIP, SecureZIP, and SecureZIP Mail Gateway are trademarks or registered trademarks in the U.S.A. and other countries. Any other trademarks are used for identification purposes only and remain the property of their respective owners.