

## Exchange Information Securely with Business Partners Across all major Platforms

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PartnerLink® is a flexible data security solution that complements an organization's diverse IT infrastructures, enabling secure data exchange via any type of storage medium or electronic transfer method. Built on the SecureZIP® standard, PartnerLink allows sponsor organizations to send and receive data securely with partners while extending unique security policies.

### PartnerLink allows Sponsor organizations to:

- Implement a scalable solution that is easily deployed and maintained, with an unlimited number of business partners
  - Extend data security policies to business partners to protect confidential data that is leaving their organization
  - Establish a secure exchange of data without requiring partners to purchase a security solution
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## How It Works

### Exchange Data Securely With an Unlimited Number of Partners

PartnerLink can be deployed to as many partners as the sponsor requires. New partners can be added at any time, allowing sponsors to expand their partner network without purchasing additional licenses.

### Extend Corporate Security Policies to Partners

To help ensure business partners comply with corporate policies, sponsors can centrally enforce data security requirements and deploy them to partners. Once PartnerLink is deployed, every time a partner sends sensitive data back to the sponsor, it will be authenticated and secured according to that policy.

### Complement Existing Infrastructures

PartnerLink seamlessly integrates within existing IT environments without modifying current processes. Organizations that commonly share files via SMTP, FTP, and other file transfer methods can rely on PartnerLink to secure their data as well as those who use physical media like tapes or CDs. Unlike other types of data security, PartnerLink provides persistent security that stays with the data while it is being stored at the partner's site.

### Simple to Deploy and Use

PartnerLink secures information based on SecureZIP technology, which compresses, secures, and aggregates files in a single container to provide significant savings in file storage requirements and email bandwidth. Because it is easy to implement and use, sponsors and partners can secure information without complex deployments or end-user training.

## Business Partner Benefits

### Communicate Securely without Purchasing a Solution

Partner organizations do not need to purchase anything in order to communicate securely through PartnerLink. Sponsor organizations freely distribute PartnerLink to an unlimited number of partners, reducing the financial investment required by partners.

### Security Managed by the Sponsor

Sponsors control security policies from within their organization and deploy it to partners. Central control by the sponsor eliminates the need for partners to be involved in managing and controlling the security of the data being exchanged and ensures the level of data security that the sponsor requires.

# SPONSOR

z/OS® Mainframe



UNIX®  
Windows®  
Linux®  
Servers



i5/OS®  
Midrange

Removable  
Media

Tape

CD /  
DVD

USB  
Drive

# PARTNERS

z/OS® Mainframe



UNIX®  
Windows®  
Linux®  
Servers



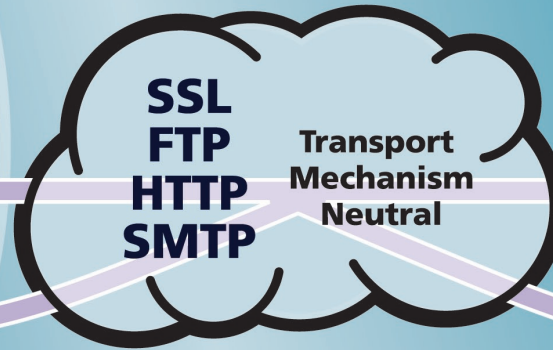
i5/OS®  
Midrange

Removable  
Media

Tape

USB  
Drive

CD /  
DVD



■ Dedicated Circuit    ■ VPN    ■ Manual

**PartnerLink**

## PartnerLink System Requirements

PartnerLink requires the sponsoring organization to have a full Enterprise copy of SecureZIP on their chosen platform. PartnerLink is available to the sponsor on the following platforms:

- Mainframe (z/OS®)
- Midrange (i5/OS®)
- Server (UNIX®/Linux®/Windows®)
- Desktop (Windows®)

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