

Insurance Provider #3

Industry

- Insurance

Customer Profile

- Provides healthcare to nearly 2 million people
- Provides nearly 200,000 Medicare recipients with supplemental coverage

Challenges

- Securely exchanging data with business partners

PKWARE® Solution

- SecureZIP® for UNIX® server

Results

- Ability to exchange information securely with business partners, as well as exchange information securely between operating systems on-site

Company Background

Our client provides healthcare to nearly 2 million people across the Midwest. Company products include PPO, POS, indemnity plans, as well as vision care, dental, life, managed drug plans, and disability insurance. The company also provides nearly 200,000 Medicare recipients with supplemental coverage.

Challenges and Requirements

The company was providing confidential patient health information to insurance brokers of all sizes and recognized that they needed to enable secure data transfer with select business partners. While they already had secure communications set up with larger brokers, they also needed a secure, cost-effective method to transmit the data to smaller brokers. The data they needed to secure originated on their UNIX server and was sent to an automated files transfer department for uploading to a web server. The insurance brokers then downloaded the information onto their desktops.

The Solution - SecureZIP

SecureZIP met the company's requirements by providing them an interoperable, cost-effective solution. With SecureZIP, data is encrypted on their server, ensuring the information is protected throughout the entire transfer process. The recipient easily unzips and decrypts the data on their desktops using PKWARE's free ZIP reader.

When the company purchased SecureZIP, they had one server running multiple environments. Two years later, they began migrating the server environments to multiple physical servers. They needed to mirror the SecureZIP solution in their development, pre-production, and production environments, expanding the solution even further. This proved to be a simple implementation due to SecureZIP's scalability, meeting the company's growing data security needs.

Out of respect for our clients' privacy, names have been omitted from customer success stories. Many of our clients are happy to discuss their experience with PKWARE products. If you are interested in learning more information about a particular customer success story, please contact us at <http://www.pkware.com/contactus>

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