

Retailer #7

Industry

- Retail

Customer Profile

- One of the largest department stores in the world, with over 850 stores

Challenges

- Finding a data encryption solution that would work internally and externally with business partners
- PCI compliance

PKWARE® Solution

- SecureZIP® / PartnerLink for z/OS®

Results

- Ability to exchange information securely with business partners
- Application Integration improved operating efficiencies and ensured data remained protected without having to stage it to disk
- Reduced processing times by up to 90%

Company Background

Our client operates a chain of premier department stores, operating over 850 stores throughout the world.

Challenges and Requirements

After several data breaches were discussed in the news, the retailer recognized the need to find a data encryption solution. They immediately chose SecureZIP, as it was easy to use and support and maintained superior functionality and encryption capabilities. They also recognized the value SecureZIP could provide as they transferred data to their other business partners.

The retailer was also facing stringent PCI requirements. Looking specifically at encryption methods for their billing processes, the retailer wanted to conserve resources, a solution that would allow them to create an archive directly out of an application, thereby significantly reducing file encryption, compression, and transfer time.

In addition, the retailer needed a solution that would allow them to exchange information securely with over 200 business partners ranging from small private organizations to large enterprises.

The Solution - SecureZIP Enterprise Edition / PartnerLink

PKWARE engineering and support teams quickly identified SecureZIP Enterprise Edition as the perfect solution. The retailer tested SecureZIP Enterprise Edition and determined the software met and exceeded their requirements.

The Application Integration feature provides the ability for the retailer to stream data directly into, or out of, a secure Zip container, improving operating efficiencies and ensuring data remains protected, without ever staging it to disk. This feature, along with PKWARE's world-class technical support and rapid deployment, made SecureZIP the only choice for this retailer.

Out of respect for our clients' privacy, names have been omitted from customer success stories. Many of our clients are happy to discuss their experience with PKWARE products. If you are interested in learning more information about a particular customer success story, please contact us at <http://www.pkware.com/contactus>

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