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For Immediate Release

PKWARE Announces Channel Partnership with Commercial Data Systems

MILWAUKEE, WI (January 18, 2011) – PKWARE, Inc., the provider of the only complete solution for managing, moving, storing and securing data across the extended enterprise, both internally and externally, has signed a channel partnership agreement with Honolulu-based, Commercial Data Systems (CDS). As a PKWARE Premier Partner, CDS can now deliver the PKWARE Solution to its customers to manage the cost risks associated with data security breaches, avoid increased storage costs and improve service delivery.

For over two decades, PKWARE has provided the most efficient and effective total data management solution for enterprises, public sectors and end-users alike. “Our partnership with CDS is a positive step toward delivering PKWARE Solutions to our essential target markets, especially regulated entities, where CDS works so well,” said Jim Dougherty, Vice President of North American Channels for PKWARE. “PKWARE and CDS share a similar philosophy to solve customer problems and provide the best technology to address key business issues.”

“The PKWARE Solution is a vital addition to the products and services offered by CDS,” says Jim Altamirano, President of CDS. “Cost reduction, risk management and service delivery are the shared concerns of our customers and PKWARE addresses these with a platform-neutral solution that works across the entire enterprise from the data center to the desktop.”

The strength of CDS comes from extensive experience within the Federal Government, State and Local Government, Education, and Financial Services verticals. The PKWARE relationship will enhance the technical and engineering capabilities of CDS to continue to deliver complete end-to-end data management and security solutions to their customers.

About Commercial Data Systems (CDS)

As a trusted advisor for government and commercial clients, Commercial Data Systems, Inc. offers a complete range of IT consulting, engineering, training, and support services. Founded in 1986 in Honolulu HI, CDS maintains its presence in the Pac Rim and nationwide with a “mainland” headquarters in Albuquerque, NM. For more information, visit www.cdsinc.com.

For nearly 30 years CDS has been ahead of the curve for benchmarking technology trends, and fulfills an important niche with its combination of expertise, pricing, and services. CDS has become a leader in the virtualization technology market, and remains in tune with innovation in technology. With the advent of the cloud computing trend, CDS understands the new range of possibilities for streamlining data center operations, as well as the concerns and threats faced by IT managers. It is strong relationships with cloud providers that make CDS perfectly suited to recommend the movement of business activities to the cloud, or to know when to integrate or develop cloud-based services.



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About PKWARE, Inc.

The PKWARE Solution is the only complete global system for managing, moving, storing and securing data across the extended enterprise, both internally and externally, from mainframes to desktops. Used by more than 30,000 corporate entities and over 200 government agencies, PKWARE is the industry standard for portability, ensuring data security and cross-platform computing. The PKWARE Solution is used billions of times a day to manage cost risks associated with data security breaches while avoiding increased storage costs with data reduction of up to 95% while improving service delivery. PKWARE is a privately held company based in Milwaukee, WI with additional offices in New York, Dayton Ohio and the United Kingdom. To learn more about PKWARE, please visit www.pkware.com.

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