

Retailer #5

Industry

- Retail

Customer Profile

- Chain of retail drug stores providing pharmacy services with over 1000 stores

Challenges

- Securely exchanging data between multiple servers
- Finding a solution compatible with current software applications

PKWARE® Solution

- SecureZIP® for Windows® Server

Results

- Interoperability with current software applications
- Ability to transition to digital certificate-based encryption

Company Background

Our client is a licensor of over 1,000 full-service retail drug stores. The retail locations provide prescription pharmacy services, over-the-counter medications, health and beauty aids, cosmetics, and other everyday household products.

Challenges and Requirements

The retailer recognized the need to encrypt sensitive customer cardholder data and employee information, securing that data at rest and in transit between their three Windows servers. They formed a security review committee to investigate the data security options available. Current users of XCEED Zip for their compression needs, it was critical that their choice be compatible with the current software. Additionally, the new product needed to work across all operating platforms.

The Solution - SecureZIP

Due to the interoperability, flexibility, and multi-platform offerings PKWARE solutions provide, SecureZIP came across as the clear choice for the retailer. SecureZIP offered the interoperability they were looking for, seamlessly integrating with XCEED Zip.

SecureZIP's ability to use AES or 3DES encryption also contributed to the decision. Currently, the retailer uses passphrase-based encryption; however, they have been looking into using digital certificate-based encryption. They were pleased that SecureZIP granted them a long-term solution, allowing the ability to begin utilizing both options when needed, without having to purchase additional software or alter current applications.

Overall, SecureZIP exceeded the retailer's expectations, providing them with a data security solution that not only offered the flexibility and interoperability they were looking for, but also supplies options for future data security advancements.

Out of respect for our clients' privacy, names have been omitted from customer success stories. Many of our clients are happy to discuss their experience with PKWARE products. If you are interested in learning more information about a particular customer success story, please contact us at <http://www.pkware.com/contactus>

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